



If you have further questions  
one of our professional  
consultants will be happy to  
discuss these with you.

COASTAL T 4472 4758

BELCONNEN T 6147 3396

GUNGAHLIN T 6241 9444

MANUKA T 6295 2433

CITY & INNER NORTH T 6183 6533

QUEANBEYAN & JERRABOMBERRA T 6297 0005

TUGGERANONG T 6296 7077

WODEN & WESTON CREEK T 6282 8686

WESTON CREEK & MOLONGLO T 6288 5009

**BLACKSHAW**

ESTATE AGENTS | PROPERTY MANAGERS | AUCTIONEERS

Our  
Promise  
To You

[blackshaw.com.au](https://blackshaw.com.au)



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We are passionate about delivering  
powerful property experiences  
for our clients. Influenced by our  
traditions, with a strong focus on  
the future. We strive to achieve  
excellence for our industry.



# Our Values

**Our values guide everything we do and ensure we're working in the best interests of our clients and the community.**

## EXCEED BEYOND EXPECTATIONS

We are serious about delivering unsurpassed service, outstanding results and great experiences to everyone we deal with. That means listening carefully to what people have to say, respecting their opinions and communicating effectively. It also means doing everything we can to ensure they have a memorable experience.

## FORGING THE FUTURE

Our industry is constantly changing and we recognise those changes for the opportunities they represent. We encourage innovation, embrace new technology and pioneer new processes and procedures that allow us to improve the experience we deliver to our clients.

## INSISTENT ON INTEGRITY

We strive to work in partnership with our clients, delivering clear information, advice and guidance so they can make informed decisions. We understand the incredible trust our clients place in us, so we always act in a way that is worthy of that trust. This means being honest, responsible, and having the courage to make the right decisions.

## HUMBLE WHILE HUNGRY

We love working in the real estate industry. It gives us the opportunity to help people achieve their property outcomes, find homes that are right for them and secure their financial futures. Everything we do is for the benefit of our clients. That means working together as a team, so we can provide all our clients with exceptional experiences and outstanding results.

## COMMITTED TO COMMUNITY

Our community includes all our colleagues, clients and business partners, as well as everyone living in our regions. We believe that everyone deserves to be treated with respect, compassion and understanding, and we strive to support people who are contributing to our society. Our community has been vital to our success and we are passionate about sharing that success with people who need our help.

## DEDICATED TO DEVELOPMENT

We empower our people to follow their passions and achieve their full potential. By ensuring our people are the best trained and most knowledgeable in our industry, our clients can be confident when they entrust us with their most valuable assets.



# What We Do

Since 1988, we have been the region's premium residential agency, and a multi-award winning business known for our quality marketing, passion for sales, and property management at the highest level.

## WE OFFER

- Property appraisals
- Sales services
- Property management services
- Buyer management
- Support for sellers
- Auction specialisation
- Property presentation and styling
- Professional marketing
- Proven results
- Trusted advice
- Career path opportunities

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We remain humble while hungry, insistent on integrity, and committed to our community. Dedicated to development to exceed beyond expectations—we are forging the future.

# Why We Exist

We love seeing smiles on our clients' faces. A big hug after a successful auction, the pop of a cork, the pouring of champagne and the excitement for what the future holds.

The signed lease agreement, the success in finding the right tenant and the satisfaction of forming new relationships.

We are here to ensure our experience enhances your goals and experiences.

# How We Do It

With a focus on providing great experiences and exceptional service, we pride ourselves on always striving for excellence.

## WE WILL

- Provide the highest level of client service
- Inspire, guide and educate with compassion
- Empower clients to take control of their assets
- Stay curious and constantly innovate
- Use evidence to provide advice
- Create and develop long-term, collaborative relationships
- Be accountable and remain honest and transparent
- Always listen and remain open minded
- Provide the best opportunities for our staff to ensure they are at the forefront of the industry

