

NEGOTIATING A CONTRACT



1

NEGOTIATE SHORTER COOLING OFF PERIODS

OR

2

TRY WAIVING THE COOLING OFF PERIOD FOR A DISCOUNT

3

NEGOTIATE A QUICKER OR LONGER SETTLEMENT FOR REDUCED SALE PRICE, IF ADVANTAGEOUS TO THE SELLER

4

ON THE FLIP SIDE, SELLERS CAN THROW IN APPLIANCES, FRIDGES, SOUND SYSTEMS + FURNITURE ETC TO NEGOTIATE A BETTER DEAL

